

- Summer Events
- Upcoming Local & State Programs
- ACC Ohio

**Letter
From the
2015 President**

Hello Friends,

Taking a much-needed rest to send this note is a welcome break in the busy schedule here at Greater Cleveland ACCA.

It seems like we haven't stopped since spring, and I hope the same can be said for your business. Of course, we hope you're also taking time to enjoy family and friends – that's the best part of summer!

Please join us for our Golf Outing, partnering with PHCC. Now we begin to prepare for our annual community service project – Heat & Plumb the Country. I hope you consider volunteering.

So let us know what we can do to help. We're never too busy to help make your business better!

Sincerely,

Josh

2015 President

September 10th Membership Meeting

September 10th Greater Cleveland ACCA Tech Training Program

HEAT EXCHANGER INSPECTION METHODS

Proper and efficient heat exchanger testing can save lives. There is not a definitive way to test all heat exchangers.

Would you test a clamshell heat exchanger the same way you would check a tubular heat exchanger?

Would you test a tubular heat exchanger the same way you would test a Serpentine heat exchanger?

With the proper equipment and knowledge you can become more proficient at testing heat exchangers.

This class covers:

- Heat exchanger identification
- Heat exchanger designs
- Known problem areas
- Different types of failures
- Pros and cons of testing methods

When: Class begins Thursday, Sept. 10, 2015
8:00 AM – 11:00 AM
Join us early for Breakfast!

Where RSC; 9450 Allen Drive, Suite A
Valley View, Ohio 44125

Cost: No Charge to ACCA Members

Instructor: Jim Price

Please register with Cindy Griffin at:

Refrigeration Sales Corp.

Phone: (216) 525-8263 - or -

Email: Griffinc@refrigerationsales.net

ACCA Local, State & National Update

ACCA NATIONAL UPDATE . . .

As you know ACCA National has decided to do away with the three tier federation. You no longer as a company have to belong to Local, State and National. You have a choice. You can stay a member of all 3 or you can change your membership.

I

f you are a member with a due date other than December 31st, you will be receiving an invoice in July to prorate your dues to December for Greater Cleveland ACCA ONLY.

This invoice will come from the Greater Cleveland ACCA. You will be billed from National for National Dues ONLY and from State for state Dues ONLY, so please watch your mail / e-mail. They are already sending invoices for companies that renew in the fall.

Our new name will be **Greater Cleveland Air Conditioning Contractors Association** with a new logo, updated bylaws, and other changes.

Members will have a vote on the new by-laws in the Fall at a membership meeting.

Remember if you participate in any of the following benefits you will need to remain a member of ACCA Ohio:

Speedway Fuel Discounts / World Pay Credit Card Processing / Worker's Comp Group Rating / NPP - Verizon Discount / Sutton Leasing / Amerisearch / Safety Lessons / Bond Program / Central Messaging / Networking is Priceless at both the State and Local levels. The State Convention is a great place to Network with other contractor's across the state that don't compete with you locally. ***ACCA Ohio watches legislation at the state level . . . Residential licensing is on their agenda*** with an Ohio Legislative Day to be planned as soon as the bill is introduced again.

Are you Compliant with new Health Care Reform Regulations?

Businesses found to be non-compliant after June 30, 2015, could face an excise tax of \$100 per employee a day. The overwhelming flood of Patient Protection and Affordable Care Act mandates and related IRS regulations is about to reach another deadline: businesses wishing to offer a group health plan must make their plan ACA-compliant by June 30, 2015, or be subject to the applicable excise tax. Read more from Federated Insurance, click [here](#).

...It's that time of year again...

Greater Cleveland ACCA

would like to invite you, your employees, and your customers to our

2015 ACCA / PHCC Annual Golf Outing



Monday, July 20, 2015

Rosemont County Club

Fairlawn, OH

Sponsorship Opportunities!

-
- Driving Range Sponsor
 - Hole Exclusivity Sponsorships Available – *Limited*
 - Hole Sponsorships Available
-

Please register your Foursomes soon – the course is filling up quickly! (1 Remain)

ACCA Needs your Help with Membership!

“30 in 15” / ACCA Membership Drive

The 2015 ACCA Membership Drive is about ready to kick off! This campaign will grow ACCA membership across the state as chapters and their members reach out to prospective members in their area.

The year-long timeframe will give chapters and members a chance to share the advantages of ACCA in new ways and with new companies.

Thank you in advance for taking part in the future growth of ACCA!

ACCA Greater Cleveland is seeking to add 5 New Members in 2015!



Heat & Plumb the Country – Saturday, September 12th

What is Heat & Plumb the Country? Sat., Sept., 12th at 7:00 am

- **Heat & Plumb the Country~Cuyahoga County** provides free heating maintenance services and water audits and plumbing repairs to elderly/disabled, low-income homeowners & veterans in the Greater Cleveland area to insure proper operation and save lives.
- Volunteers provide a ray of sunlight, a smile and a helping hand to people who need it the most.
- Volunteer’s service and repair unvented room heaters and central furnaces, boilers, water lines, faucets, commodes, gas line checks.

Volunteers install combination smoke detectors and carbon monoxide detectors or replace batteries in existing detectors

News Flash

Legislation to Amend ‘Ambush’ Election Rule Introduced

In the aftermath of the President’s veto of the resolution to repeal the National Labor Relations Board’s (NLRB) Ambush Election rule, two bills have been introduced that would amend parts of the rule. Rep. John Kline (R-MI), chairman of the House Education and the Workforce Committee and Sen. Lamar Alexander (R - TN), chairman of the Senate Health, Education, Labor and Pensions committee, recently introduced the *Workforce Democracy and Fairness Act* ([H.R. 1768/S. 933](#)).

This bill would ensure that no union election would be held in less than 35 days, gives employers at least 14 days to prepare their case before a NLRB election officer and requires the NLRB to determine the appropriate group of employees to include in the union before the union is certified, as well as address any questions of voter eligibility. In addition, Rep. Phil Roe (R -TN) introduced the *Employee Privacy Protection Act* ([H.R. 1767](#)), which would give employers seven days to provide a list of employee names to the union and one additional piece of contact information chosen by each individual. It also allows employees to choose the easiest and safest way to communicate with union organizers.

Upcoming Events

**Mark Your Calendars for the
ACCA PHCC Golf Outing
Monday, July 20th, 2015**

**June – July – August
No Membership Meetings**

Thursday, September 10 – Tech
Training, Heat Exchanger Inspection
Methods; Free for GCACCA Members
at RSC Training Room

Saturday, September 12, 2015 –
Heat & Plumb the Country at RSC,
Valley View

Thursday, October 8 – Eggs & Issues
– Local and State Legislative Update
with Palmer & Kitty

Thursday, November 12 – Estate
Planning & Safety Trainer with
Federated Insurance

Thursday, December 10 – Learning
Accounting Best Management
Practices, 'Preparing your small
business for the upcoming tax season'
with Mike Bohinc

ACCA Greater Cleveland

P. O. Box 13223
Fairlawn, OH 44334
Phone: 330-671-2191
Fax: 330-752-2616
E-mail: accacleveland@gmail.com
Website: www.acca-cleve.net

Thank You to Our Sponsors



FAMOUS
SUPPLY



PRODUCTIVE
PROFESSIONAL AIR DUCT CLEANING SERVICE



WholeServer™



Other News

SEVEN MINUTE SAFETY TRAINER from Federated Insurance

The Seven Minute Safety Trainer powered by BLR R allows user friendly access to more than 350 safety meeting topics anytime and anywhere as an easy to use mobile application. Federated Insurance is excited to announce this complimentary new service that will provide our contractor clients with effective and efficient employee safety training resources.

Whether using a desktop or a mobile device, controlling your company's risk management culture is made easier by design to give you more convenience when holding your safety training meetings at the business or paper-free right at the job site. The Seven Minute Safety Trainer also allows you the flexibility to manage the training topics while recording the meeting topics and attendees. Besides helping saving you time and money, it can also assist you to meet OSHA's requirements. Injuries hurt your business, your employees, and their families. Federated clients interested in providing industry-leading safety training can access the Seven Minute Safety Trainer administration site by logging in to Federated's Shield Network. Or, they may call our Risk Management Resource Center for assistance at (800) 333-4949.

Benefit of the Month

Group Rating

[CareWorksComp](#) is our Workers' Compensation Group Rating partner. ACCOhio members can save up to 53 percent on workers' compensation costs by taking part in our group rating plan. Group rating enables ACCO Member to receive discounts by pooling their individual experiences with the experience of other employers in the group.

Do You Have Everything in Order?

Don't forget that, as part of OSHA's efforts to bring the United States into alignment with the Globally Harmonized System (GHS) of Classification and Labeling of Chemicals, a new HazCom standard is requiring employers, among others, to be in compliance with all modified labeling and the new Safety Data Sheets (SDS) by **June 1, 2015**.

Among the changes is the conversion of Material Safety Data Sheets (MSDS) to the GHS-aligned Safety Data Sheets (SDS). However, the EPA has established an exemption for employers that essentially delays **full compliance** until **June 1, 2016**.

More information:

[OSHA Fact Sheet – Hazard Communication Standard Final Rule](#)

[From MSDS to SDS – GHS Brings Big Changes to Safety Data Sheets](#)

ACCA National News

Contractor Comfort Index 83 in May; Down 3 from 2014

The May Contractor Comfort Index (CCI) shows that contractors' positive outlook on short-term growth is continuing as the weather heats up. ACCA began measuring contractor attitudes toward short-term economic growth with the CCI in February 2010.

For May 2015, the CCI is 83. The CCI also shows that contractors are feeling slightly more cautious than they were 12 months earlier when the CCI was 86.

The CCI is calculated based on a survey of the association's contractor members, who are asked how positive they feel about new business prospects, existing business activity, and expected staffing decisions in the short-term future. Weighted and averaged into one number, a CCI of 50 or above reflects anticipated growth.

County veterans and residents in-need will receive complementary furnace and plumbing tune-ups

Local Trade Associations Give Back to our Veterans = Join Us!

The twelfth annual Heat and Plumb the County service event will take place this Saturday, September 12, to help nearly 50 veterans, senior and disabled residents who do not have the physical or financial means to pay for home repairs.

A group of 100 volunteer contractors from the Plumbing, Heating, Cooling Contractors Association of Northeast Ohio (PHCC) and the Greater Cleveland Air Conditioning Contractors Association (ACCA) traveled throughout Cuyahoga County to provide the free furnace tune-ups, water audits and plumbing repairs. "Some of the things we look for are high CO detection, rolling flames, gas leaks, plumbing leaks and sewage problems," said event co-organizer Don Van Horn.

Each plumbing contractor partnered with a heating and cooling contractor to visit two homes during the day. During each safety check, the contractors will make sure the furnace was running safely and that the home's plumbing system was working efficiently. In past years, technicians have found and fixed problems that could have been life-threatening to the customer. This year, all homes will receive a combination CO and smoke detector. "A few years ago we found a home with a serious gas leak," said event co-organizer Jim Haberek. "We had to evacuate the house, but thankfully no one was hurt."

All residents are pre-screened by the Cuyahoga County Veterans Service Commission, Cuyahoga County Senior and Adult Services, Cuyahoga County Department of Development and the Cleveland Department of Aging. Residents in need have to meet certain criteria, including being the owner of the home and having financial income of no more than 175 percent above the poverty level. "Our technicians are proud to be here and to make a difference in the community," said Haberek. "They've donated their Saturday to make sure residents are safe."

The event's materials, supplies and additional funding are donated by local plumbing and HVAC supply companies. According to the event organizers, they are always looking for more contractors to volunteer their time to meet the growing demand for the program. The ACCA of Greater Cleveland first hosted Heat and Plumb the County in 2004, and the PHCC joined the event in 2008.

The PHCC and ACCA of Ohio are membership organizations of active plumbing, heating and cooling contractors committed to the continuous improvement of the industry and society's quality of life through ongoing education, training and political action.

ACCA Board of Directors

2015 Officers:

President – Josh Bulloch 440-934-9265

Vice Pres. – Open – call GCACCA, if interested

Sec/Treasurer – Kris Guzik 216-676-9045
& **Contractor Membership Representative**

Past Pres. – Don Van Horn 440-398-9415

Board of Directors / Committee Chairs:

Associate Membership Co-Chair

Alaina McCleery 614-701-7933

Associate Member Representative

John Marshall 440-409-5187

Golf Outing Co-Chairs

Mike Aerni 216-889-8800

Al DiLauro 440-232-1861

Heat & Plumb the Country Co-Chairs

Keith Raymond 440-244-5584

Josh Bulloch 440-934-9265

Don Van Horn 440-398-9415

2015 ACCA Ohio Board Trustees:

- Representing Greater Cleveland ACCA:

Mike Aerni, Conserv-Air

Don Van Horn, BTU Comfort Solutions

Association Manager: **Michael Mennett**

Heating Up...

- It's hot and you've got the answer. You're offering home comfort solutions (i.e. replacements systems, etc.) with financing options and discounts with your Maintenance Agreement plan.
- You're meeting customer needs and going the extra mile to insure satisfaction. Use all of this to your advantage in a high-margin Image campaign



Service That Satisfies

Valley View
216-328-2979

Sheffield Village
440-934-5525

Robertson Heating Supply Co.
www.RHS1.com



Lennox Parts Plus
For all your parts

*Call our
association partner!*

It's Our Business to Protect Yours

FEDERATED
INSURANCE 

www.federatedinsurance.com

Federated Mutual Insurance Company • Federated Service Insurance Company*
Federated Life Insurance Company
Owatonna, Minnesota 55060 | Phone 507.455.5200 | www.federatedinsurance.com

*Not licensed in the states of NH, NJ, and VT. © 2015 Federated Mutual Insurance Company